

REG NO : 1994/006582/07

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To: All Valued COD Customers

We have reviewed our policy regarding our COD customers.

COD orders are more labor intensive than normal orders hence the R1000 minimum order value. However, this has disadvantaged some of our valued customers who required small orders, regularly.

Therefore, we have decided to give our clients the option to convert COD accounts into 30 day accounts, which function as a COD, with all the benefits of a 30 day account.

You will be given a credit facility with a limit of R1000. It will be the client's responsibility to ensure that they have sufficient credit available before placing an order. This means, although you will be given the credit limit of R1 000, you will need sufficient credit available for any orders above this limit. The funds must reflect in Transpharm bank account before the order is placed.

Clients can still handle the account as a COD account, if preferred,
The benefit of this account is:

1. **No more minimum order quantity** – You will be allowed to place an order for any amount of stock as long as there's sufficient credit on the account.
2. **Less out of stock situations** – This will eliminate the issue where stock is sold out before the presale is converted.
3. **Better Turnaround time** - no physical intervention to check and release the order, therefore the order is released immediately – which means quicker delivery.
4. **30 day accounts have access to our free online ordering system. Please visit www.Transpharm.co.za**

However, should you like to remain trading on the same COD terms you can specify it by ticking the appropriate box below

Kind regards,


Phillip Paterson
Financial Manager

Do you agree to your COD account being changed to 30 day account?

YES

I would like my account to be changed into a 30 day credit account with a credit limit of R1000

NO

I would like to keep my COD trading terms as they are.

Account number: _____ Business Name: _____

Contact number: _____ Email: _____

Responsible person: _____

Signature: _____



MEMBER OF SHOPRITE GROUP

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